NOVANOW

A NEWSLETTER OF NOVA HOPE FOR HAITI, INC.

WWW.NOVAHOPE.ORG

YOU HAVE HELPED NOVA GROW UP!



Joseph Nuzzi President NOVA Hope for Haiti

NOVA is 22 years old, and it feels like NOVA has grown up. We started our medical missions in 2002 at the Church of the Presentation, in Upper Saddle River, NJ, with a few doctors, nurses, translators and volunteers packing medical supplies in bins and suitcases to provide medical care for a week. Those were rough and tumble days. Our teams lived rough, drove through rivers and up mountains on dirt roads, and worked hard. That hard work and sacrifice, combined with the support of the folks back home, led to what we have today: a clinic with a full-time staff running year round with a fully-stocked pharmacy and a lab that provides a wide array of medical tests.

We have come a long way!

However, we have also faced growing pains. Managing a business from abroad presents normal challenges that have become far more complex due to political unrest and violence and their impact on the people of Haiti. Additionally, we had to oversee construction twice in ten years: first when we built the original clinic in 2013 and again over the past two years after the 2021 earthquake. Alongside these challenges, we faced a powerful hurricane that devastated Cavaillon, the 2010 earthquake, and ongoing anarchy in the capital.

Despite all of this, we are thriving. NOVA's clinic is doing fantastically well under the leadership of Dr. Anthonika Titus. Patient numbers have gone up dramatically. Dr. Titus has increased

efficiency, which has also led to an increase in clinic revenues. These numbers reflect something I am deeply proud of: NOVA is not just a medical clinic; we are an important part of the fabric of society in Cavaillon. Our facility is a place where people feel safe, where children come to play, where teens and adults play soccer, where neighbors meet and chat, and of course where essential medical care is provided.

Growing up comes at a cost.

Our clinic used to cost less than \$200,000 per year to operate. Today our budget is projected to exceed \$375,000.

This increase is due to several factors: inflation, increased costs caused by the unrest, and the need for a larger staff. Even so, this remains an incredibly low cost to provide medical care year-round. In the early 2000s, our medical missions, depending on the size of the team, would cost upwards of \$40,000 for one week of medical care. This included our airfare, ground expenses, room and board, as well as medications and supplies. Clearly our model today is much more efficient and cost-effective.

But we must still raise the money we need to keep NOVA running.

I am asking all our supporters to grow with us. Your financial support is what makes all this possible. If there is room in your charitable giving budget, please consider increasing your gift to NOVA. Your contribution is life-changing to the people who come to our clinic.

Please help us continue to offer the care we have been bringing to the people of Haiti for over 20 years.

Thank you,

Joe

COMMUNITY FEEDBACK

"I am writing to express my profound appreciation for the outstanding work being carried out by NOVA Hope for Haiti's health clinic, and to recognize the clinic's invaluable relationship with my office and with the people of Cavaillon. NOVA provides hope and health to our community, serving individuals who might otherwise struggle to access such care with quality and compassion. NOVA's dedication to treating over 800 – 900 patients every month demonstrates a deep commitment to the well-being of Cavaillon's residents and has had a transformative impact on the overall health of the district."

- Miryame Jean-Louis, Mayor of Cavaillon



Hope for Haiti's Program Health Manager, Consuelo Alzamora Muñoz, O.T., Mayor of Cavaillon, Miryame Jean-Louis, and NOVA's Director of Operations, Dr. Anthonika Titus.

"Nova Hope for Haiti operates with a deep understanding of the needs of the community it serves. Their approach not only addresses immediate health concerns but also empowers individuals through education and awareness. Their steadfast commitment to improving health outcomes is evident, and with sufficient funding, I am confident they can effectively scale their operations to address the growing demand they have observed over the past year. The work they do is crucial, and their vision for the future is both inspiring and attainable. Their continued growth holds the potential to drive transformative changes in the health landscape of Cavaillon. Their dedicated team is making a lasting difference, and I am excited to see how they can expand their reach with the resources they deserve."

Meg Orazio, Chief Operating Officer,
Hope for Haiti

"Your team's organization and the warm welcome we received made all the difference. Everything was well coordinated, and I was particularly impressed by the noticeable improvements in your facility. The new space is not only clean and accessible but also has a very welcoming atmosphere."

- Patient "C"

TOTAL NUMBER OF PATIENT VISITS (JAN. – OCT.)						
January	539	July	1,004			
February	490	August	862			
March	668	September	919			
April	817	October	1,141			
May	1,143					
June	892	Total Visits	8,475			

NUMBER OF NEW PATIENT VISITS (JAN. – OCT.)						
January	198	July	472			
February	149	August	298			
March	238	September	318			
April	262	October	356			
May	413					
June	272	Total NEW Patients	2,976			

LAB TESTS PERFORMED (JAN. – OCT.)					
January	439	July	1,106		
February	462	August	1,205		
March	562	September	991		
April	783	October	1,403		
May	1,202				
June	1,035	Total Lab Tests	9,188		

NEW CONSTRUCTION



In 2024, NOVA completed the construction of its new clinic, which opened in January. The facility features five exam rooms, a well-stocked pharmacy, laboratory and improved patient areas, allowing us to serve over 1,000 patients monthly, a significant increase from 500 pre-earthquake. A new residence building to house visiting volunteers was also completed. The new construction to modern building codes ensures the clinic's resilience against future disasters.

Large fuel holding tanks allow NOVA clinic operations to run reliably when there are energy supply interruptions and scarcity.





CLINIC OPERATIONS

In 2024, NOVA saw the number of tests performed in our lab more than double as patient volume soared. This increase resulted in the need to hire an additional part-time lab technician. Laboratory testing is an indispensable tool in primary care medicine, providing critical data that complements the physician's clinical judgment and the patient's reported symptoms.

Also in 2024, NOVA launched a campaign to provide specialized care for women and children in Cavaillon, addressing a critical healthcare need. Focusing on these vulnerable populations can have far-reaching impacts on community health and wellbeing. Our goal for 2025 is to have a Pediatrician and OB/GYN treat patients in our clinic twice a month to supplement the primary care provided by our general physicians.







COMMUNITY AND COLLABORATION



NOVA is more than just a local medical clinic. We are a vital community hub, focused on health, community and well-being.

NOVA and Hope for Haiti collaborated on a highly successful and well-attended Breast Cancer Screening and self-exam education clinic.

A soccer tournament was organized by Cavaillon leaders in partnership with NOVA, using our field for play.

Children love coming to NOVA's Movie Day and other events. NOVA is a welcoming community center bringing joy to Cavaillon.

NOVA HOPE FOR HAITI 2025 PROJECTED EXPENSES

Haitian Staff Payroll \$172,063 (45%)

Medications and Lab Costs \$78,600 (21%)

Clinic Operations **\$66,280** (17%)

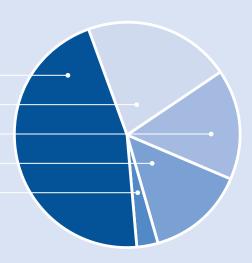
Development \$52,000 (14%)*

U.S. Administration \$12,300 (3%)†

(Accounting, Insurance, etc.)

Total 2025 Projected Expenses \$381,243 (Subject to final approval)

* Development includes expenses related to fundraising, ie., Casino Night, and misc. promotions. †U.S. administration expenses total 5.53% on a three-year average. 2025 administration expenses are projected to be 3%.



SAVE THE DATE

LET'S RAI THE STAKES

CASINO NIGHT

FRIDAY, MARCH 21, 2025

PARK RIDGE MARRIOTT PARK RIDGE, NJ (DETAILS TO FOLLOW)

THE IMPACT OF YOUR DONATION

- \$25 pays for one patient visit including consultation, lab exam and prescription.
- \$50 covers the cost for one day of a visiting primary care physician to help with increased patient load.
- **\$100** covers the cost for one day of a visiting specialist physician such as a pediatrician or OB/GYN.
- **\$250** covers the cost of employing a laboratory technician for one month.
- \$500 employs a supervising registered nurse for one month.
- **\$1,000** employs an additional primary care physician for one month.
- \$5,000 sponsors both a visiting pediatrician and an OB/GYN on a semi-monthly basis for a full year, OR sponsors a staff pharmacist for a full year.
- \$35,000 sponsors the ENTIRE clinic for one month and offers naming rights for one of our exam rooms.





www.novahope.org

OUR MISSION

To provide accessible, essential primary healthcare services to the people of Cavaillon, Haiti, focusing on wellness, disease prevention, health education, and community engagement.









WEBSITE

VENMO

PAYPAI

DONATE TODAY!

Please scan one of the QR Codes or visit our website at www.novahope.org.

Donate by mail. Send a check to: NOVA Hope for Haiti 176 Palisade Ave., Emerson, NJ 07630

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